

Medica Health Plans
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2021
Public Information, Minnesota Statutes § 62D.08

For Dental: Please use "Explanations" tab to clarify ar

Line	Direct Non-Claim Expenses	1		2		3		4		5		6		7		8		9		10		11		12		13		14		15		16		17	
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services																	
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2	Sales expenses	6,415,475	38,041	6,377,434	-	-	3,500,482	-	2,876,951	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	General business/office expense	(2,007,858)	213,459	(2,221,317)	54	-	(740,328)	-	(237,985)	-	-	-	(635,628)	(110,815)	(353,978)	-	-	-	-	-	-	-	-	-	-	(140,287)	-	-	-	-	-	-	(2,350)	-	
4	State premium taxes and assessments	8,496,173	176,100	8,320,073	61	-	300	-	430,602	-	-	-	3,610,994	137,433	2,634,104	(95)	-	-	-	-	-	-	-	-	1,502,157	-	-	-	-	-	-	-	4,516	-	
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
6	Outsourced services	8,044,398	10,710	8,033,688	-	-	195,242	-	376,826	-	-	-	2,684,364	861,947	3,357,363	-	-	-	-	-	-	-	-	-	552,808	-	-	-	-	-	-	-	5,139	-	
7	Other expenses	6,687,013	-	6,687,013	185,773	-	2,166,702	-	696,505	-	-	-	1,860,280	324,321	1,035,981	-	-	-	-	-	-	-	-	-	410,575	-	-	-	-	-	-	-	6,876	-	
8	Total Direct Expenses	27,635,201	438,310	27,196,891	185,888	-	5,122,399	-	4,142,900	-	-	-	7,520,009	1,212,885	6,673,470	(95)	-	-	-	-	-	-	-	-	2,325,253	-	-	-	-	-	-	-	14,182	-	

Line	Reallocated Indirect Non-Claim Expenses	1		2		3		4		5		6		7		8		9		10		11		12		13		14		15		16		17	
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services																	
9	Employee benefit expenses	29,439,426	(237,065)	29,676,491	-	-	9,266,151	-	1,059,201	-	-	-	11,702,197	4,033,400	1,296,635	(240)	-	-	-	-	-	-	-	-	2,306,880	-	-	-	-	-	-	-	12,268	-	
10	Sales expenses	43,582,491	(26,569)	43,609,059	-	-	13,616,439	-	1,556,477	-	-	-	17,196,164	5,927,008	1,905,381	(353)	-	-	-	-	-	-	-	-	3,389,917	-	-	-	-	-	-	-	18,027	-	
11	General business/office expense	(14,338,033)	(77,820)	(14,260,212)	-	-	(4,452,591)	-	(508,970)	-	-	-	(5,623,165)	(1,938,138)	(623,062)	115	-	-	-	-	-	-	-	-	(1,108,507)	-	-	-	-	-	-	-	(5,895)	-	
12	State premium taxes and assessments	8,154,055	-	8,154,055	-	-	2,546,012	-	291,031	-	-	-	3,215,352	1,108,236	356,270	(66)	-	-	-	-	-	-	-	-	633,849	-	-	-	-	-	-	-	3,371	-	
13	Consulting and professional fees	(5,345,633)	(11,916)	(5,333,717)	-	-	(1,665,393)	-	(190,369)	-	-	-	(2,103,221)	(724,918)	(233,042)	43	-	-	-	-	-	-	-	-	(414,613)	-	-	-	-	-	-	-	(2,205)	-	
14	Outsourced services	(20,185,196)	(83,680)	(20,101,515)	-	-	(6,276,472)	-	(717,455)	-	-	-	(7,926,540)	(2,732,043)	(878,282)	163	-	-	-	-	-	-	-	-	(1,562,576)	-	-	-	-	-	-	-	(8,310)	-	
15	Other expenses	2,743,879	(1,259)	2,745,138	-	-	857,139	-	97,978	-	-	-	1,082,478	373,098	119,941	(22)	-	-	-	-	-	-	-	-	213,391	-	-	-	-	-	-	-	1,135	-	
16	Total Indirect Expenses	44,050,989	(438,310)	44,489,299	-	-	13,891,284	-	1,587,894	-	-	-	17,543,265	6,046,643	1,943,840	(360)	-	-	-	-	-	-	-	-	3,458,342	-	-	-	-	-	-	-	18,391	-	

Line	Direct plus Indirect Non-Claim Expenses	1		2		3		4		5		6		7		8		9		10		11		12		13		14		15		16		17	
		NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services																	
17	Employee benefit expenses	29,439,426	(237,065)	29,676,491	-	-	9,266,151	-	1,059,201	-	-	-	11,702,197	4,033,400	1,296,635	(240)	-	-	-	-	-	-	-	-	2,306,880	-	-	-	-	-	-	-	12,268	-	
18	Sales expenses	49,997,965	11,472	49,986,493	-	-	17,116,921	-	4,433,428	-	-	-	17,196,164	5,927,008	1,905,381	(353)	-	-	-	-	-	-	-	-	3,389,917	-	-	-	-	-	-	-	18,027	-	
19	General business/office expense	(16,345,891)	135,639	(16,481,529)	54	-	(5,192,919)	-	(746,955)	-	-	-	(6,258,793)	(2,048,954)	(977,040)	115	-	-	-	-	-	-	-	-	(1,248,794)	-	-	-	-	-	-	-	(8,244)	-	
20	State premium taxes and assessments	16,650,228	176,100	16,474,128	61	-	2,546,312	-	721,633	-	-	-	6,826,346	1,245,670	2,990,374	(161)	-	-	-	-	-	-	-	-	2,136,007	-	-	-	-	-	-	-	7,887	-	
21	Consulting and professional fees	(5,345,633)	(11,916)	(5,333,717)	-	-	(1,665,393)	-	(190,369)	-	-	-	(2,103,221)	(724,918)	(233,042)	43	-	-	-	-	-	-	-	-	(414,613)	-	-	-	-	-	-	-	(2,205)	-	
22	Outsourced services	(12,140,797)	(72,970)	(12,067,827)	-	-	(6,081,230)	-	(340,629)	-	-	-	(5,242,176)	(1,870,097)	2,479,082	163	-	-	-	-	-	-	-	-	(1,009,768)	-	-	-	-	-	-	-	(3,170)	-	
23	Other expenses	9,430,892	(1,259)	9,432,151	185,773	-	3,023,840	-	794,484	-	-	-	2,942,758	697,419	1,155,922	(22)	-	-	-	-	-	-	-	-	623,966	-	-	-	-	-	-	-	8,011	-	
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	71,686,190	(0)	71,686,190	185,888	-	19,013,683	-	5,730,793	-	-	-	25,063,274	7,259,528	8,617,310	(455)	-	-	-	-	-	-	-	-	5,783,595	-	-	-	-	-	-	-	32,573	-	
25	Claims Adjustment Expenses	13,097,937	100,399	12,997,538	-	-	3,442,162	-	2,092,124	-	-	-	3,723,038	2,192,572	648,934	-	-	-	-	-	-	-	-	-	887,783	-	-	-	-	-	-	-	10,925	-	
26	Revenues (Supp Report #1, Line 8)	1,181,111,063	8,627,407	1,172,483,657	-	-	366,094,855	-	41,847,809	-	-	-	462,340,196	159,354,951	51,228,523	(9,492)	-	-	-	-	-	-	-	-	91,142,136	-	-	-	-	-	-	-	484,679	-	
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,045,402,121	8,661,889	1,036,740,232	620	-	319,202,193	352	34,875,742	-	-	-	400,173,594	152,237,216	44,441,676	(126,289)	-	-	-	-	-	-	-	-	85,048,840	(8,628)	-	-	-	-	-	-	894,917	-	
28	Net Investment Gain/(Loss) (Allocated)	31,474,202	(4,456,123)	35,930,325	5,897,454	-	7,102,328	1,647,086	(656,264)	-	-	-	26,402,238	397,043	837,516	(5,524,847)	-	-	-	-	-	-	-	-	912,905	(1,277,484)	-	-	-	-	-	97,304	95,046	-	
29	Aggregate Write Ins for Other Income or (Expenses)	4,216,267	(4,456,123)	8,672,390	NR	-	2,890,295	NR	929,102	-	-	-	2,481,540	1,814,589	NR	NR	-	-	-	-	-	-	-	-	547,690	NR	NR	NR	NR	NR	NR	NR	9,173	-	
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	86,615,284	(9,047,128)	95,662,412	5,710,946	-	34,429,441	1,646,734	(578,012)	-	-	-	62,264,068	(122,733)	(1,641,882)	(5,407,594)	-	-	-	-	-	-	-	-	882,513	(1,268,856)	97,304	-	-	-	-	(349,517)	-	-	