**HMO Minnesota dba Blue Plus**

**Minnesota Supplement Report #1**

**STATEMENT OF REVENUE, EXPENSES AND NET INCOME**

**For the year ending December 31, 2020**

**Public Information, Minnesota Statutes § 62D.08**

| 95649 | HMO Minnesota dba Blue Plus | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | As found on page 4 of the Annual Statement | NAIC Totals | Non-Minnesota Products (Eliminations) | Total Minnesota Products | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Stand Alone Medicare Part D | Minnesota Senior Health Options (MSHO) | SNBC (MA Only) | SNBC (Integrated) | Prepaid Medical Assistance Program (PMAP) | MSC+ | MNCare | Dental Please specify if SADP or embedded | Other: Foundation Contribution | Administrative Services Only |
| 1 | Member Months (for Jan-Dec 2020) | 4,855,142 | | | 472,122 | | | 297 | | 102,323 | | | 3,885,506 | 44,850 | 350,044 | | | |
| **REVENUES:** | | | | | | | | | | | | | | | | | | |
| 2 | Net Premium Income (including $ - non-health premium income) | 2,527,227,959 | - | 2,527,227,959 | 195,904,079 | 24,418 | - | 71,214 | - | 335,410,799 | - | - | 1,759,569,798 | 72,597,951 | 163,649,700 | - | | - |
| 3 | Change in unearned premium reserves and serve for rate credits | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 4 | Fee-for-service (net of $ - medical expenses) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 5 | Risk revenue | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 6 | Aggregate write-ins for other health care related revenues (Line 699) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 7 | Aggregate write-ins for other non-health revenues (Line 799) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 8 | TOTAL REVENUES (Lines 2 through 7) | 2,527,227,959 | - | 2,527,227,959 | 195,904,079 | 24,418 | - | 71,214 | - | 335,410,799 | - | - | 1,759,569,798 | 72,597,951 | 163,649,700 | - | NR | - |
| | | | | | | | | | | | | | | | | For Dental: Please use "Explanations" tab to clarify any ove | | |
| **EXPENSES:** | | | | | | | | | | | | | | | | | | |
| 9 | Hospital/medical benefits | 1,684,450,191 | - | 1,684,450,191 | 142,154,328 | (2,352) | - | 34,788 | - | 260,746,608 | - | - | 1,128,168,304 | 67,370,175 | 85,978,340 | - | | - |
| 10 | Other professional services | 105,056,855 | - | 105,056,855 | 6,126,162 | - | - | 1,173 | - | 5,987,943 | - | - | 83,982,476 | 1,572,845 | 7,386,257 | - | | - |
| 11 | Outside referrals | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 12 | Emergency room and out-of-area | 87,057,805 | - | 87,057,805 | 5,469,097 | - | - | 1,047 | - | 5,479,437 | - | - | 68,664,530 | 1,334,594 | 6,109,100 | - | | - |
| 13 | Prescription drugs | 387,955,408 | - | 387,955,408 | 35,409,718 | - | - | - | - | 16,925,767 | - | - | 293,765,985 | 1,074,393 | 40,779,545 | - | | - |
| 14 | Aggregate write-ins for other hospital and medical expenses (Line 1499) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 15 | Incentive Pool and Withhold Adjustments | 8,146,889 | - | 8,146,889 | 4,095,004 | - | - | - | - | 3,878,275 | - | - | 293,237 | 16,647 | (136,274) | - | | - |
| 16 | TOTAL EXPENSES (Lines 9 through 15) | 2,272,667,148 | - | 2,272,667,148 | 193,254,309 | (2,352) | - | 37,008 | - | 293,018,030 | - | - | 1,574,874,532 | 71,368,654 | 140,116,967 | - | NR | - |
| **LESS** | | | | | | | | | | | | | | | | | | |
| 17 | Net reinsurance recoveries | 34,966,957 | - | 34,966,957 | 34,966,957 | - | - | | | - | - | - | - | - | - | - | | - |
| 18 | Total hospital and medical (Lines 16 minus 17) | 2,237,700,191 | - | 2,237,700,191 | 158,287,352 | (2,352) | - | 37,008 | - | 293,018,030 | - | - | 1,574,874,532 | 71,368,654 | 140,116,967 | - | NR | - |
| 19 | Non-health claims | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 20 | Claims adjustment expenses | 90,268,661 | - | 90,268,661 | 14,861,790 | - | - | 4,332 | - | 6,661,855 | - | - | 58,321,379 | 1,352,698 | 9,066,607 | - | | - |
| 21 | General administrative expenses | 187,124,589 | - | 187,124,589 | 20,362,246 | - | - | 5,514 | - | 13,893,540 | - | - | 134,526,827 | 5,686,049 | 12,650,413 | - | - | - |
| 22 | Increase in reserves for life, accident and health contracts (including $ - increase in reserves for life only) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | - |
| 23 | Total underwriting deductions (Lines 18 through 22) | 2,515,093,442 | - | 2,515,093,442 | 193,511,388 | (2,352) | - | 46,855 | - | 313,573,425 | - | - | 1,767,722,738 | 78,407,401 | 161,833,987 | - | - | - |
| 24 | Net underwriting gain or (loss)(Lines 8 minus 23) | 12,134,517 | - | 12,134,517 | 2,392,692 | 26,770 | - | 24,359 | - | 21,837,374 | - | - | (8,152,940) | (5,809,450) | 1,815,712 | - | - | - |
| 25 | Net investment income earned | 20,778,503 | - | 20,778,503 | 6,587,069 | - | - | 1,098,790 | - | 12,618,546 | - | - | - | 276,661 | 197,438 | - | - | - |
| 26 | Net realized capital gains or (losses) | (91,943) | - | (91,943) | (29,147) | - | - | (4,862) | - | (55,836) | - | - | - | (1,224) | (874) | - | - | - |
| 27 | Net investment gains or (losses)(Lines 25 plus 26) | 20,686,560 | - | 20,686,560 | 6,557,922 | - | - | 1,093,928 | - | 12,562,710 | - | - | - | 275,436 | 196,564 | - | - | - |
| 28 | Net gain or (loss) from agents' or premium balances charged off | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 29 | Aggregate write-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 | Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | 32,821,077 | - | 32,821,077 | 8,950,614 | 26,770 | - | 1,118,287 | - | 34,400,084 | - | - | (8,152,940) | (5,534,014) | 2,012,276 | - | - | - |
| 31 | Federal and foreign income taxes incurred | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Net income (loss) (Lines 30 minus 31) | 32,821,077 | - | 32,821,077 | 8,950,614 | 26,770 | - | 1,118,287 | - | 34,400,084 | - | - | (8,152,940) | (5,534,014) | 2,012,276 | - | - | - |

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **DETAILS OF WRITE-INS** | NAIC Totals | Non-Minnesota Products (Eliminations) | Total Minnesota Products | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Medicare Part D | Minnesota Senior Health Options (MSHO) | SNBC (MA Only) | SNBC (Integrated) | Prepaid Medical Assistance Program (PMAP) | MSC+ | MNCare | Dental | Other: | Administrative Services Only |
| **OTHER HEALTH CARE RELATED REVENUES (Line 6)** | | | | | | | | | | | | | | | | | |
| 0601 | | | | | | | | | | | | | | | | | |
| 0602 | | | | | | | | | | | | | | | | | |
| 0603 | | | | | | | | | | | | | | | | | |
| 0604 | | | | | | | | | | | | | | | | | |
| 0605 | | | | | | | | | | | | | | | | | |
| 0606 | | | | | | | | | | | | | | | | | |
| 0607 | | | | | | | | | | | | | | | | | |
| 0608 | | | | | | | | | | | | | | | | | |
| 0609 | | | | | | | | | | | | | | | | | |
| 0698 Summary of Remaining Write-Ins for Line 6 Overflow | | | | | | | | | | | | | | | | | |
| 0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| **OTHER NON-HEALTH REVENUES (Line 7)** | | | | | | | | | | | | | | | | | |
| 0701 | | | | | | | | | | | | | | | | | |
| 0702 | | | | | | | | | | | | | | | | | |
| 0703 | | | | | | | | | | | | | | | | | |
| 0798 Summary of Remaining Write-Ins for Line 7 Overflow | | | | | | | | | | | | | | | | | |
| 0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| **OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)** | | | | | | | | | | | | | | | | | |
| 1401 | | | | | | | | | | | | | | | | | |
| 1402 | | | | | | | | | | | | | | | | | |
| 1403 | | | | | | | | | | | | | | | | | |
| 1404 | | | | | | | | | | | | | | | | | |
| 1405 | | | | | | | | | | | | | | | | | |
| 1406 | | | | | | | | | | | | | | | | | |
| 1407 | | | | | | | | | | | | | | | | | |
| 1408 | | | | | | | | | | | | | | | | | |
| 1409 | | | | | | | | | | | | | | | | | |
| 1498 Summary of Remaining Write-Ins for Line 14 Overflow | | | | | | | | | | | | | | | | | |
| 1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| **OTHER INCOME AND EXPENSES (Line 29)** | | | | | | | | | | | | | | | | | |
| OTHER INCOME | | | | | | | | | | | | | | | | | |
| 2901 | | | | | | | | | | | | | | | | | |
| 2902 | | | | | | | | | | | | | | | | | |
| 2903 | | | | | | | | | | | | | | | | | |
| 2904 | | | | | | | | | | | | | | | | | |
| 2905 | | | | | | | | | | | | | | | | | |

| | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2918 Summary of Remaining Write-Ins for Other Income Overflow | | | | | | | | | | | | | | | | | |
| 2919 Subtotal of Other Income (Lines 2901 through 2918) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER EXPENSES | | | | | | | | | | | | | | | | | |
| 2921 | | | | | | | | | | | | | | | | | |
| 2922 | | | | | | | | | | | | | | | | | |
| 2923 | | | | | | | | | | | | | | | | | |
| 2924 | | | | | | | | | | | | | | | | | |
| 2925 | | | | | | | | | | | | | | | | | |
| 2938 Summary of Remaining Write-Ins for Other Expenses Overflow | | | | | | | | | | | | | | | | | |
| 2939 Subtotal of Other Expenses (Lines 2921 through 2738) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 2999 TOTALS - (Lines 2919 minus 2939) (Line 29) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |