

HealthPartners, Inc.
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2021
Public Information, Minnesota Statutes § 62D.08

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
|------|-------------------------------------|--------------------|------------------|--------------------|-------------------|--------------------|---------------|---------------------|-----------------|------------------|------------------|-----------------|-------------------|------------------|------------------|------------------|
| | | Total | Non MN | Total MN | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Medicare Part D | MSHO | SNBC MA Only | SNBC Integrated | PMAP | MSC+ | MN Care | Dental |
| Line | Direct Non-Claim Expenses | | | | | | | | | | | | | | | |
| 1 | Employee benefit expenses | 59,439,365 | 769,483 | 58,669,882 | 14,017,253 | 10,429,756 | 0 | 1,157,436 | 140,875 | 1,697,505 | 1,389,133 | 0 | 23,763,743 | 320,313 | 3,810,779 | 1,943,089 |
| 2 | Sales expenses | 19,454,854 | 135,532 | 19,319,322 | 13,039,827 | 1,088,575 | 0 | 687,619 | 801 | 21,389 | 17,503 | 0 | 299,428 | 4,036 | 48,017 | 4,112,127 |
| 3 | General business/office expense | 24,864,330 | 321,888 | 24,542,442 | 5,863,616 | 4,362,915 | 0 | 484,171 | 58,930 | 710,090 | 581,094 | 0 | 9,940,710 | 133,991 | 1,594,103 | 812,822 |
| 4 | State premium taxes and assessments | 35,240,001 | 47,831 | 35,192,170 | 10,245,669 | 648,304 | 0 | 71,945 | 8,757 | 1,685,757 | 2,149,304 | 0 | 16,185,013 | 612,276 | 2,434,074 | 1,151,071 |
| 5 | Consulting and professional fees | 6,663,401 | 86,263 | 6,577,138 | 1,571,393 | 1,169,219 | 0 | 129,753 | 15,793 | 190,297 | 155,728 | 0 | 2,664,015 | 35,908 | 427,204 | 217,828 |
| 6 | Outsourced services | 1,088,823 | 14,095 | 1,074,728 | 256,771 | 191,054 | 0 | 21,202 | 2,581 | 31,095 | 25,446 | 0 | 435,310 | 5,868 | 69,807 | 35,594 |
| 7 | Other expenses | 889,525 | 11,515 | 878,010 | 209,772 | 156,084 | 0 | 17,321 | 2,108 | 25,404 | 20,789 | 0 | 355,630 | 4,794 | 57,029 | 29,079 |
| 8 | Total Direct Expenses | 147,640,299 | 1,386,607 | 146,253,692 | 45,204,301 | 18,045,907 | 0 | 2,569,447 | 229,845 | 4,361,537 | 4,338,997 | 0 | 53,643,849 | 1,117,186 | 8,441,013 | 8,301,610 |

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
|------|---|----------|----------|----------|------------|--------------------|---------------|---------------------|-----------------|----------|--------------|-----------------|----------|----------|----------|----------|
| | | Total | Non MN | Total MN | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Medicare Part D | MSHO | SNBC MA Only | SNBC Integrated | PMAP | MSC+ | MN Care | Dental |
| Line | Reallocated Indirect Non-Claim Expenses | | | | | | | | | | | | | | | |
| 9 | Employee benefit expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 | Sales expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | General business/office expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 | State premium taxes and assessments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | Consulting and professional fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 | Outsourced services | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 | Other expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | Total Indirect Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
|------|--|----------------------|------------------|----------------------|--------------------|--------------------|---------------|---------------------|------------------|--------------------|--------------------|-----------------|--------------------|-------------------|--------------------|-------------------|
| | | Total | Non MN | Total MN | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Medicare Part D | MSHO | SNBC MA Only | SNBC Integrated | PMAP | MSC+ | MN Care | Dental |
| Line | Direct plus Indirect Non-Claim Expenses | | | | | | | | | | | | | | | |
| 17 | Employee benefit expenses | 59,439,365 | 769,483 | 58,669,882 | 14,017,253 | 10,429,756 | 0 | 1,157,436 | 140,875 | 1,697,505 | 1,389,133 | 0 | 23,763,743 | 320,313 | 3,810,779 | 1,943,089 |
| 18 | Sales expenses | 19,454,854 | 135,532 | 19,319,322 | 13,039,827 | 1,088,575 | 0 | 687,619 | 801 | 21,389 | 17,503 | 0 | 299,428 | 4,036 | 48,017 | 4,112,127 |
| 19 | General business/office expense | 24,864,330 | 321,888 | 24,542,442 | 5,863,616 | 4,362,915 | 0 | 484,171 | 58,930 | 710,090 | 581,094 | 0 | 9,940,710 | 133,991 | 1,594,103 | 812,822 |
| 20 | State premium taxes and assessments | 35,240,001 | 47,831 | 35,192,170 | 10,245,669 | 648,304 | 0 | 71,945 | 8,757 | 1,685,757 | 2,149,304 | 0 | 16,185,013 | 612,276 | 2,434,074 | 1,151,071 |
| 21 | Consulting and professional fees | 6,663,401 | 86,263 | 6,577,138 | 1,571,393 | 1,169,219 | 0 | 129,753 | 15,793 | 190,297 | 155,728 | 0 | 2,664,015 | 35,908 | 427,204 | 217,828 |
| 22 | Outsourced services | 1,088,823 | 14,095 | 1,074,728 | 256,771 | 191,054 | 0 | 21,202 | 2,581 | 31,095 | 25,446 | 0 | 435,310 | 5,868 | 69,807 | 35,594 |
| 23 | Other expenses | 889,525 | 11,515 | 878,010 | 209,772 | 156,084 | 0 | 17,321 | 2,108 | 25,404 | 20,789 | 0 | 355,630 | 4,794 | 57,029 | 29,079 |
| 24 | Total Non-Claim Expenses = Sum of Lines 17 to 23 | 147,640,299 | 1,386,607 | 146,253,692 | 45,204,301 | 18,045,907 | 0 | 2,569,447 | 229,845 | 4,361,537 | 4,338,997 | 0 | 53,643,849 | 1,117,186 | 8,441,013 | 8,301,610 |
| 25 | Claims Adjustment Expenses | 36,661,440 | 69,382 | 36,592,058 | 5,777,242 | 5,613,904 | 0 | 626,311 | 9,381 | 7,196,363 | 4,419,522 | 0 | 9,993,872 | 1,340,582 | 1,580,136 | 34,745 |
| 26 | Revenues (Supp Report #1, Line 8) | 2,586,187,897 | 5,829,035 | 2,580,358,862 | 571,284,695 | 422,807,659 | 0 | 17,575,554 | 7,642,758 | 208,419,391 | 136,650,883 | 0 | 967,493,722 | 35,550,221 | 144,402,669 | 68,531,310 |
| 27 | Incurred Claims (Supp Report #1, Line 18 + Line 22) | 2,337,283,898 | 5,898,531 | 2,331,385,367 | 540,060,497 | 405,785,133 | 0 | 13,332,641 | 7,090,724 | 183,548,177 | 119,247,276 | 0 | 843,509,621 | 31,278,806 | 131,996,007 | 55,536,485 |

| | | | | | | | | | | | | | | | | |
|----|--|------------|-------------|------------|------------|-------------|---|-----------|---------|------------|-----------|---|------------|-----------|-----------|-----------|
| 28 | Net Investment Gain/(Loss) (Allocated) | 20,466,621 | (27,876) | 20,494,497 | 19,748,305 | 123,700 | 0 | 41,281 | 129,738 | 950,277 | (171,578) | 0 | (380,687) | 425,543 | (372,082) | 0 |
| 29 | Aggregate Write Ins for Other Income or (Expenses) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30 | Federal and Foreign Income Taxes Incurred | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31 | Net Income = Lines 26+28+29-24-25-27-30 | 85,068,881 | (1,553,361) | 86,622,242 | (9,040) | (6,513,585) | 0 | 1,088,436 | 442,546 | 14,263,591 | 8,473,510 | 0 | 59,965,693 | 2,239,190 | 2,013,431 | 4,658,470 |