

South Country Health Alliance
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2019
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	99,492	-	99,492	-	-	-	6,955	4,841	3,990	1,338	76,288	6,080	-	-	-
3	General business/office expense	31,222	-	31,222	-	-	-	3,207	3,869	1,023	799	19,323	3,001	-	-	-
4	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Consulting and professional fees	548,272	-	548,272	-	-	-	199,184	48,588	150,744	-	110,278	39,478	-	-	-
6	Outsourced services	1,093,645	-	1,093,645	-	-	-	118,083	55,905	41,002	22,331	785,285	71,039	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Total Direct Expenses	1,772,631	-	1,772,631	-	-	-	327,429	113,203	196,759	24,468	991,174	119,598	-	-	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
9	Employee benefit expenses	6,808,097	-	6,808,097	-	-	-	1,480,673	768,848	269,576	280,289	3,620,967	387,744	-	-	-
10	Sales expenses	189,429	-	189,429	-	-	-	41,198	21,392	7,501	7,799	100,750	10,789	-	-	-
11	General business/office expense	3,813,892	-	3,813,892	-	-	-	829,472	430,708	151,016	157,018	2,028,464	217,214	-	-	-
12	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Consulting and professional fees	2,567,594	-	2,567,594	-	-	-	558,417	289,962	101,668	105,708	1,365,606	146,233	-	-	-
14	Outsourced services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Total Indirect Expenses	13,379,012	-	13,379,012	-	-	-	2,909,760	1,510,910	529,761	550,814	7,115,787	761,980	-	-	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
17	Employee benefit expenses	6,808,097	-	6,808,097	-	-	-	1,480,673	768,848	269,576	280,289	3,620,967	387,744	-	-	-
18	Sales expenses	288,921	-	288,921	-	-	-	48,153	26,233	11,491	9,137	177,038	16,869	-	-	-
19	General business/office expense	3,845,114	-	3,845,114	-	-	-	832,679	434,577	152,039	157,817	2,047,787	220,215	-	-	-
20	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Consulting and professional fees	3,115,866	-	3,115,866	-	-	-	757,601	338,550	252,412	105,708	1,475,884	185,711	-	-	-
22	Outsourced services	1,093,645	-	1,093,645	-	-	-	118,083	55,905	41,002	22,331	785,285	71,039	-	-	-
23	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	15,151,643	-	15,151,643	-	-	-	3,237,189	1,624,113	726,520	575,282	8,106,961	881,578	-	-	-
25	Claims Adjustment Expenses	7,323,207	-	7,323,207	-	-	-	701,260	500,338	202,377	196,956	5,226,994	495,282	-	-	-
26	Revenues (Supp Report #1, Line 8)	290,369,523	-	290,369,523	-	-	-	63,151,604	32,791,826	11,497,597	11,954,483	154,436,491	16,537,522	-	-	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	266,965,451	-	266,965,451	-	-	-	54,242,100	28,213,927	12,494,916	10,387,323	146,830,228	14,796,957	-	-	-
28	Net Investment Gain/(Loss) (Allocated)	859,154	-	859,154	-	-	-	325,671	311,912	-	221,571	-	-	-	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	1,788,376	-	1,788,376	-	-	-	5,296,726	2,765,360	(1,926,216)	1,016,493	(5,727,692)	363,705	-	-	-