

South Country Health Alliance
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2020
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	50,884	-	50,884	-	-	-	4,048	2,385	2,406	847	38,494	2,704	-	-	-
3	General business/office expense	407,304	-	407,304	-	-	-	25,287	27,775	8,246	11,036	307,468	27,492	-	-	-
4	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Consulting and professional fees	388,664	-	388,664	-	-	-	152,480	25,461	126,954	-	63,081	20,688	-	-	-
6	Outsourced services	811,111	-	811,111	-	-	-	102,749	46,700	33,683	19,644	559,689	48,646	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Total Direct Expenses	1,657,963	-	1,657,963	-	-	-	284,564	102,321	171,289	31,527	968,732	99,530	-	-	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
9	Employee benefit expenses	6,324,689	-	6,324,689	-	-	-	1,622,767	684,193	308,309	312,150	3,096,274	300,996	-	-	-
10	Sales expenses	125,823	-	125,823	-	-	-	32,283	13,612	6,133	6,210	61,597	5,988	-	-	-
11	General business/office expense	4,120,410	-	4,120,410	-	-	-	1,057,234	445,753	200,864	203,365	2,017,095	196,099	-	-	-
12	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Consulting and professional fees	2,319,350	-	2,319,350	-	-	-	595,091	250,903	113,060	114,470	1,135,447	110,379	-	-	-
14	Outsourced services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Total Indirect Expenses	12,890,272	-	12,890,272	-	-	-	3,307,375	1,394,461	628,366	636,195	6,310,413	613,462	-	-	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services Only
17	Employee benefit expenses	6,324,689	-	6,324,689	-	-	-	1,622,767	684,193	308,309	312,150	3,096,274	300,996	-	-	-
18	Sales expenses	176,707	-	176,707	-	-	-	36,331	15,997	8,539	7,057	100,091	8,692	-	-	-
19	General business/office expense	4,527,714	-	4,527,714	-	-	-	1,082,521	473,528	209,110	214,401	2,324,563	223,591	-	-	-
20	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Consulting and professional fees	2,708,014	-	2,708,014	-	-	-	747,571	276,364	240,014	114,470	1,198,528	131,067	-	-	-
22	Outsourced services	811,111	-	811,111	-	-	-	102,749	46,700	33,683	19,644	559,689	48,646	-	-	-
23	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	14,548,235	-	14,548,235	-	-	-	3,591,939	1,496,782	799,655	667,722	7,279,145	712,992	-	-	-
25	Claims Adjustment Expenses	5,578,512	-	5,578,512	-	-	-	677,998	415,328	182,255	179,909	3,780,941	342,081	-	-	-
26	Revenues (Supp Report #1, Line 8)	211,438,045	-	211,438,045	-	-	-	54,250,057	22,872,975	10,306,940	10,435,358	103,510,247	10,062,468	-	-	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	189,148,016	-	189,148,016	-	-	-	50,813,635	18,934,323	9,765,386	8,776,086	91,985,081	8,873,505	-	-	-
28	Net Investment Gain/(Loss) (Allocated)	223,499	-	223,499	-	-	-	92,285	76,270	-	54,944	-	-	-	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	2,386,781	-	2,386,781	-	-	-	(741,230)	2,102,812	(440,356)	866,585	465,080	133,890	-	-	-