

2025 Rural Hospital Planning & Transition Grant Program

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Agenda

- Introduction and Reminders
- Program Description
- General Information & Eligibility
 - Outcomes & Priorities
 - Eligible Expenses
 - Grant Obligations
- Review Process
- Application

Program Description

- Authorized by Minnesota Statutes Section 144.147
- Funds development or implementation of hospital strategic plans to preserve or enhance access to health services

Funds Available

Funding	Estimate
Estimated Amount to Grant	\$300,000
Estimated Number of Awards	10
Estimated Award Maximum	\$45,000
Estimated Award Minimum	\$25,000

- 50% match required from non-state sources
- Funding is allocated through a competitive process
- No expenditures are to be incurred prior to the grant contract's full execution

General Information & Eligibility

- Project Dates: June 1, 2025 to May 31, 2026
- Eligibility: Non-profit, non-federal, general acute care hospital in MN
 - Outside of the 7-county metro area
 - 50 beds or fewer
 - With a population of 15,000 or fewer according to U.S. Census Bureau

Outcomes & Priorities

- Hospitals will establish a sustainable strategic plan to preserve or enhance access to health services for rural populations
- Hospitals will implement projects and modify as necessary to reflect the needs of rural constituents and the strategic plan
- Priority will be given to hospitals:
 - Improving community access to hospital or health services
 - Needing to create strategic plans for future success
 - Transitioning through their existing strategic plans to ensure longevity of services
 - Additional priorities include collaborative projects or have additional contributing partners or collaborators

Expenses

- Eligible Expenses Include:
 - Development of strategic plans
 - Must include:
 - Community needs assessment
 - Feasibility study
 - Implementation plan
 - Implementation of transition plans to modify the type and extent of services provided

- Ineligible Expenses Include:
 - Fundraising
 - Taxes, except sales tax on goods and services
 - Lobbyists, political contributions
 - Bad debts, late payment fees, finance charges, or contingency funds
 - Administrative expenses to manage the grant

Grant Contractual Obligations

- Work may not start prior to the full execution of agreement and the first day of the contract period (June 1, 2025)
- Grant activities approved for payment are outlined in Exhibit A of the contract and the approved budget is in Exhibit B of the contract
 - Any activities outside of this must be approved prior to action
- Grantees must report on financial and programmatic activities quarterly
 - January 20, April 20, July 20, October 20

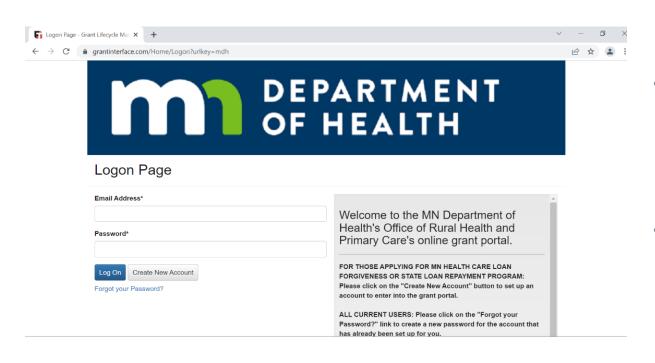
Review Process

- Initial eligibility is determined
- External evaluators review grants individually and score on the following criteria:
 - Applicant clearly and fully describes background organization and capacity 10 points
 - Applicant clearly and fully describes the problem(s), project, and outcomes 65 points
 - Applicant provides evidence of strong community support 15 points
 - Applicant's project budget is clear and reasonable— 10 points
- Prior to contracting, due diligence and past performance review is conducted

Application Submission

- All applications will be completed in the ORHPC Grants Management System
- Applications due December 20 at 4:30 pm
- To provide a fair and equitable process, MDH will post questions asked and answers once a week leading up to the deadline
 - All questions are to submitted by 4:30 pm on December 13, 2024
 - ORHPC Grants and Funding MN Dept. of Health (state.mn.us)

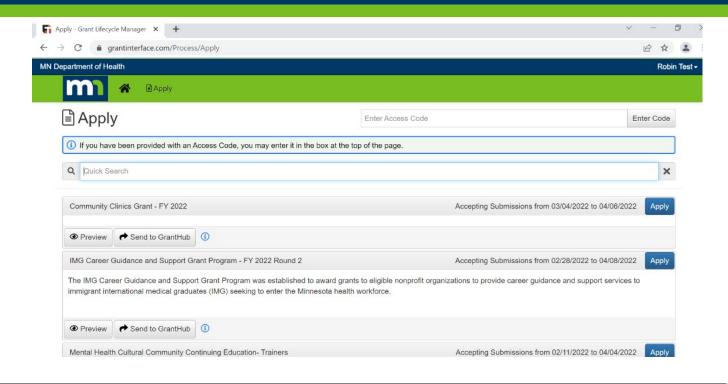
Creating/Managing Users

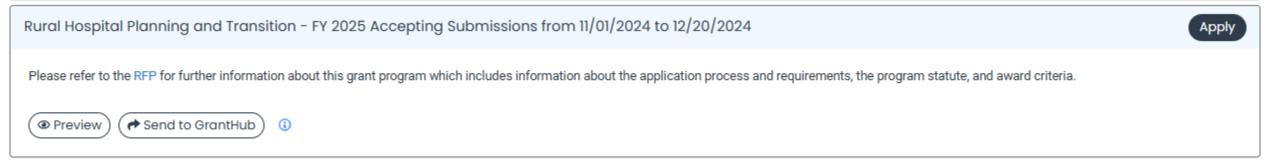


- Existing Users: log in or use the forgot password button
- New Users: verify your organization has or doesn't have a profile & create profile(s)
- If you are unsure of organization's status, reach out to MDH

Starting an Application

- Home page of portal
- Navigate to the Apply of the portal and find the RHPT program
- Click Apply





Application Sections

- > Section 1: Organization and Applicant Information
- > Section 2: Project Information
- > Section 3: Organization Background and Capacity
- > Section 4: Project Narrative
- > Section 4: Project Narrative Work Plan
- > Section 5: Budget and Budget Narrative
- > Section 6: Community Health Board Information
- > Section 7: Required Attachments
- > Section 8: Applicant Conflict of Interest
- > Certification

- 8 sections to complete
- Refer to RFP for instructions on narrative questions
- Complete at your own pace
 - Save button vs Submit button

Application Sections: Organization & Applicant Information, Project Information

- Basic information about your organization
 - New supplier type question
- Important to note that applicant will be the individual who reports are assigned to
- SWIFT information is very important this is how MDH contracts
 - If unsure contact SWIFT help desk 651-201-8106 or efthelpline.mmb@state.mn.us

Application Section: Organization Background and Capacity

Hospital location

• Indicate whether your hospital is located in 1) a rural area as defined in federal Medicare regulations, and/or 2) a community with a population of less than 15,000 according to U.S. Census Bureau statistics, outside the 7-county metropolitan area

Number of Beds

- Number of inpatient beds. Note this is overall number of beds, not beds staffed
- Not for Profit and Non-federal
- Hospital Overview
 - Ownership, services, population, service area, age, size, and patients served

Application Section: Organization Background and Capacity continued

- Current Days Cash on Hand
- Current Operating Margin
- Current Total Margin
- Average Daily Census
- Percent of Revenue from Outpatient Services
- Hospital Financial and Census Information Narrative
 - Provide explanation of figures above
- Collaborating Partners

Application Section: Project Narrative

- Type of Project
- Problem Statement
 - Include unmet health care needs and changes to population, projected demand for ambulatory and emergency services, the need to recruit and retain health professionals
- Needs Assessments Results or Plans
 - The findings of your community health needs assessment, if completed, or plans to undertake one
- Project Description
 - Clear description of use of funding, different requirements per project type
- How Project Addresses Problem
- Community Support

Application Section: Project Narrative continued

- Coordination with Community Partners
- Health Equity and Social Drivers of Health
 - How project advances health equity and addresses social drivers of health
- Project Outcomes
 - Short and long term objectives
- Project Evaluation
- Key Personnel Biographical Sketch

Application Section: Timeline and Workplan

- Provide description and timeline of activities and tasks
 - Start and end date for each activity/task
 - Person Responsible
 - This should be title/position, not the name of the person

Application Section: Budget

- Identify all sources of funding, including the non-state 50% matching fund
- Line Items Match and State Funds
 - Salaries
 - Fringe
 - Travel
 - Supplies
 - Contracted Services
 - Equipment and Capital Improvements
 - Equipment has a value of \$10,000 or more. Items below \$10,000 are considered supplies.
 - Indirect Cost Reimbursement
 - Other

Application Section: Community Health Board Review

- CHB Agency Name, Address, Date Sent
- Must download the application and submit to CHB once complete
 - Request that the CHB submit all comments to health.ruralhospitalgrants@state.mn.us no later than January 20, 2025

Application Section: Required Attachments

- Due diligence form (for certain supplier types)
- Audited Financial Statements
 - Note: Operating ratios reflected in Hospital Financial and Census Information should match the audited financial statements
- Strategic Plan (for implementation projects)

Application Section: Certification and Conflict of Interest

- Complete both sections prior to submission
- Should you be aware of any conflict of interest, this does not disqualify you for funding but requires a mitigation plan to collaborate with MDH
 - Any questions regarding the Conflict of Interest, please reach out

Questions?



Thank You!

Melanie Innes

Health.ruralhospitalgrants@state.mn.us